The Scaling Up Nutrition Business Network (SBN) is looking for a self-motivated, team player to lead the development and implementation of Nigeria’s Scaling Up Nutrition Business Engagement Strategy. The role will be based in Nigeria and work closely with the Global Alliance for Improved Nutrition (GAIN)’s country team in Nigeria, SUN Focal point for Nigeria and the Global SBN team. GAIN and the UN World Food Programme convene the SUN Business Network at global level.

SBN’s ambition is to foster a new dialogue and relationship between business and other development actors in nutrition, which will lead to new, innovative ways of addressing malnutrition, the leading cause of child morbidity worldwide, including in Nigeria which suffers high rates of micronutrient deficiency and stunting.

The SUN Business Network is one of four global networks within the Scaling Up Nutrition (SUN) Movement. The network provides a platform to encourage businesses to increase their efforts to scale up nutrition and supports the 57 SUN countries, including Nigeria, to develop engagement strategies with the private sector within their multi-stakeholder plans to scale up nutrition at national level. SBN is the principal vehicle for business engagement in SUN, both in informing the ongoing policy, advocacy and knowledge sharing agenda, and in tracking the commitments and program investments of businesses in support of SUN national nutrition strategies.

GAIN and the World Food Programme (WFP) have been appointed as convenors of the Business Network. The SUN Business Network Manager, operating at global level has overall responsibility for the development of the network.

### Description

<TBC: Please note these tasks and responsibilities will be discussed with the GAIN Nigeria Manager and GAIN HR>

#### Tasks and Responsibilities:

- Develop, execute and manage the Scaling Up Nutrition business engagement strategy in Nigeria
- Through document reviews and regular stakeholder consultations, identify the private sector investment landscape in nutrition in Nigeria and relevant entry points within broader public health nutrition strategies and programs
- Engage business leaders in Nigeria in their potential roles in scaling up nutrition and the potential business benefits to investing
- Organise technical and political level meetings between business leaders and other key stakeholders across government, civil society, bilateral and multilateral donors to strengthen cross-sector dialogue and build consensus on priorities and opportunities
- Develop a roadmap for business contributions to scaling up nutrition in key thematic areas, in consultation with government, and build commitment from a wide range of stakeholders to invest in and implement this plan
- Broker new partnerships which align with the business investment roadmap, supported by technical assistance in-country and globally as required
- Liaise with other key SUN Movement stakeholders in country (including Government focal point, civil society representative, donor leads and others) to build visibility and represent the SBN in country
- Provide content and communications support to global SUN Business Network manager to raise visibility of country level activities to global level, and seek commitments from businesses in Nigeria to join the movement and feature new commitments on the global website platform
Global Alliance for Improved Nutrition

### Key Organizational Relationships
- Reports to Nigeria Country Manager
- Regular contact with the global SBN team
- Regular engagement with Nigeria’s Development Partners and Nigeria SUN stakeholders

### Job Requirements

#### Skills and Attributes:
- Excellent project manager
- Strong experience with international development, private sector development, and public-private partnerships
- Experience in nutrition, maternal/child health and or agriculture a strong plus
- Creative, independent and hard-working
- Good representational skills, leadership and public-speaking
- Strong written and verbal communications
- Strategic thinker with experience in strategic planning and/or project design

#### Core Competencies:
- Initiative
- Teamwork/Collaboration
- Negotiation
- Project Management
- Knowledge Sharing

#### Experience:
- Proven track record, and results, in managing nutrition projects or public health projects in Nigeria
- Experienced partnership broker and/or negotiation skills with the private sector
- Excellent relationship management and development experience, and familiarity with managing a wide platform of stakeholders within the nutrition sector
- Experience in communications and advocacy for development

**Education:** <TBC: To be discussed with GAIN Nigeria Country Manager and GAIN HR>

### Other Requirements
- Business English, written and verbal is essential
  - Willingness and ability to travel nationally and on occasion, globally